



**Palo Alto Soccer Club  
Board Meeting –15th November 2016  
7:30-9:30 pm**

**I. Call to Order and Welcome**

- Meeting was called to order at 7:35 pm
- Attendees: Rodrigo Baptista, Savio Carrijo, Ed Camarena, Ron Calhoun, Natasha Parrett, Solly Malchin, Colin Haysman, Lynette Philippe, Tanya Zaghi, Drew Wittman: Neal Aronson
- Tammy

- II. Review and Approve Minutes** Minutes approval and matters arising. Meeting began at 7:35. Discussion on approval for spending more than \$250. Should need rewording over \$2000 even if a line item needs approval, less than \$2000 if in the budget and specific allocation then ok to spend (Ed to finalize wording)

**III. Policy agreements**

- a) Practice player policy and injury refund etc

Recognize that the policy needs to be followed and not negotiated – emphasize that if a replacement player joins, then possibly some monies can be refunded on older teams without fixed fees.

Ron explained where we are with payments and Gotsoccer. Ed Proposal introduced the club pay for fixed fee teams u12 and under. **Proposed** The club pays league fees and coach/player passes and redwood.managers print not pay for passes, 1 coach one parent Costs for online doc cert and background check also paid for by club. One parent pass paid for extra pass paid by the team. Seconded by Neal - Motion was approved unanimously.

Got Soccer is now ready to go for offers and acceptance.

Season fees included up to \$10 to cover Got soccer charge for handling this.

Got soccer will be ready tomorrow – Ron will add 2% credit card option at an extra cost of 2% and be ready to go tomorrow.

Also add a page to the website with a link to registering for Spring. Ron to write guidance. Will leave the off line payment as available for this round. To pay direct to club not managers. Ron will write information for all members on registering and paying.

Ed will update with link to fees and acceptance form.

By the end of tomorrow available to all coaches.

Tanya will send to managers

Natasha will help with wording.

## **Policy on DP**

If not in good standing they can't play for team or DP  
\$450 comes to club first. Must pay club first

## **Sponsorship**

Patricia was welcomed to the meeting to update on sponsorship  
Good news is lots of enquiries from possible sponsors. Each possibility wants their own negotiation and there is a need to be flexible to meet their demands.  
Range was four levels now three levels on amounts of money. Also some are choosing what they want to sponsor such as TTT or NPL. This often doesn't mean that the money is tied to what they want to be seen as sponsoring. Some questions on taking advertising monies. Also the question of length of time one season is problematic ideally would be longer term.  
Need to be careful with wording of this – to go through Neal and Neal to contact Best Buy

Program Budgeting:

## **IV. GK Proposal**

\$350 for 9V9. Take off 2010 'teams'  
4V4 no GK charge don't use word team with 4V4  
Friday academy is a 70/30 split  
7v7 - some confusion here  
7V7 are paying 300 not optional. Ed had written in 300 not 350 for 9V9 should balance out.  
This is Raffa's role not contract out to other coaches.  
Rodrigo to finalize the proposal with Raffa

## **Other payment issues**

Club Teams:  
U12 remain flat fee as they have been previously  
Ed moved to Add 2% transaction fee for credit card transactions - Moved and seconded unanimously

## **V. Treasurer Update**

Introduced the report  
Need to really sort our classifications of employees and contractors – discussion of tax breaks for parents if we move to employee rather than contractors. Need lawyer advice on this  
Natasha to seek some estimates from lawyers and get proposals.  
This will come back to a future meeting.  
Still some teams that owe their club fees - they are being followed up.

## **VI. Field Brokering Update – Spring**

Update is about 68% of membership count as residents.  
Needs official record that U12 to u14 Academy Teams are part of the PASC and are included in our residency. They are teams that we host games and practices for  
Proposed and seconded - Unanimous passed

**Tournament Fields for outside PA organization**

“To preserve field quality we won't assist in getting grass fields for non-related entities. For turf fields to for-profit organizations or outside (non-related) organizations, suggestion is we do not assist providing at our rate unless they are events "hosted" by a Palo Alto non-profit or a related entity of a Palo Alto non-profit. We need to define the definition of "hosted" and think through all of the scenarios and events we are interested in having here and make sure they are covered. Exceptions will require approval.”

**VII. Gear Sales at TTT**

Tabled Revisit T3 Gear Sales Decision of Oct 18 Board Meeting (Neal) to following meeting.

**VII. Club Exec Assistant Role**

Book keeping is only part of the job description.- maybe should be done through volunteering roles. The job description is too much – should it be part time or full time – or just bookkeeper? Rodrigo to come back with reasoning as to what can't be covered by ED, DOCs and Board members.

**Other roles**

Mike was paid last year - This year as assigner to be paid \$500. This was approved unanimously. Ron to talk to Bernardo as to the future of this role - it does need a secondary  
Drew is chairing Sponsorship  
Club level volunteer for next meeting (Tammy)