



Palo Alto Soccer Club
Board Meeting – May 19th, 2020
7:30-8:36 pm

I. Call to Order and Welcome

1. Meeting was called to order at 7:30 pm.
2. Present: Ed Camarena, Natasha Parrett, Jonathan Chow, Solly Malchin, Neal Aronson, Savio Carrijo, Rodrigo Baptista, Veronica, Gerson Perez, Jodie Craig,

II. Minutes and Matters Arising

Approval of April 19th, 2020 meeting minutes: Neal motioned to accept minutes, Solly seconded, approved unanimously.

III. Tech Director Summary

Savio discussed starting to work on return to play. The focus will be on health and safety. Procedure will be developed in phases and will need some flexibility.

For Tryout procedure. Have discussed the option of virtual tryouts. Starting to accept inquiries and we have plans for a virtual tryout if it becomes necessary. For current players, offers will be made typically in the existing team but there may be some small movement.

Will attempt to maximize coaching continuity and focus on family retention.

Savio provided the following summary:

General Updates:

Directors and coaches' technical weekly meetings continue.

- Wednesdays: we (directors) are meeting on a weekly basis to plan/review/discuss creative initiatives for our club.
- Thursdays: zoom meeting with our coaching staff to go over the online plan for future weeks as well to keep them updated with the new developments.

I am working closely with Rodrigo to plan the Fall 2020 season.

- **CYSA, NorCal Leagues, NPL, GA and MLS:** we are in constant contact with all these leagues/organizations to understand the league structure for next Fall 2020 season.
- **2020/21 Coach Assignment:** I've drafted a tentative assignment and presented to Rodrigo. However, we are not ready to make official offers as the club has other important components that need to be sorted out prior.
- **Return To Play Procedure:** I have contacted Jodie and Natasha so we can collaborate in this very important task.
- **Tryouts Procedure:** Although we are still waiting for NorCal to provide us with the tryout window, we are now taking contact information of all players interested in trying out for our club. In addition, we are already working on a potential virtual tryouts platform in case we don't have the ability to evaluate players on the field.

IV. Exec Director Summary

Rodrigo brought up the combining SVSA and PASC Byga systems. Administrative and operationally it will improve. Will keep entities separate at least through the PPP loan period.

Requesting fields in expectation of GA / DA and social distances.

Social media workout with Coach AI going well. Focused now on players. May want to continue for the foreseeable future.

Much of the online content that has been created during this period can be used to help, particularly for the older teams in the future.

V. Administrative

Review of Credit / Refund / Donations. 25% is about \$260K-\$280K with about remaining \$200K of this amount to be reimbursed as some has been reimbursed to teams. Note will add wording that if there is no response, then it will be treated as a club donation.

Some discussion about how 25% was determined. Also discussion on the logistics of implementing. Refunds coming from two sources: some from the team and some from the club. Discussion of teams that already used team fees will not get that portion of the refund.

Motion for approval of 25% of Spring Fees as credit / refund / donation by family choice. Neal motioned, Jonathan seconded, unanimously approved and to present to managers at the AGM.

PPP loan was approved and is starting to be used for payroll and rent and helped support the refund / credit.

AGM: All but Tanya not running for the board. Jim Smith is running for the board.

Will be done via Zoom so presentations need to be short.

Events and Dates: will move June tournament to Labor Day.

VI. Scholarships

Discussion on uncertainty will be relayed at AGM.

VII. Finance Committee

Budget. Ed, Natasha, Rodrigo discussed the budget and the uncertainty on players, start date, field space.

For MLS and GA Academy teams, we expect little travel in the Fall. Maybe a drive to SoCal at the most. GA teams have some increased costs: \$7000 club fee, trainers.

Question on how conservative to be. Current assumptions is August 1 for start of practices. Maybe some activities in July and this could be done as optional teams small group trainings. Some thought is that we should be quite conservative, some thought we might open up sooner.

Veronica talked about less opportunity for volunteering so makes sense to be conservative. Sometimes these are the most committed families and working helps pay down the fees.

We may need to lose some money but we need to have enough in reserves to be able to make payroll in any worse case scenario.

Plan for AGM is to discuss the budget at a high level.

Ed will send out the budget for board review.

VIII. SVSA

Discussion of merging SVSA. Natasha discussed she is working on language to be voted on by the respective boards and a plan to make this happen.

Meeting adjourned at 8:36 pm.